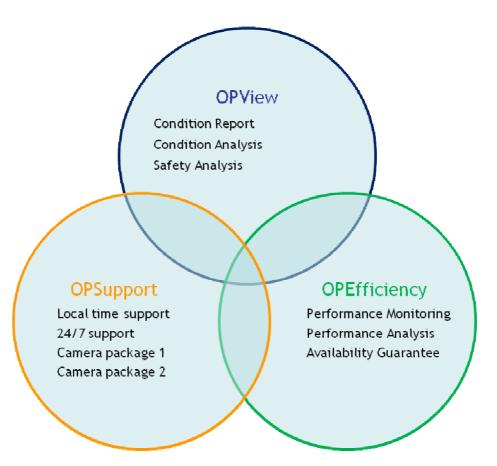


## The Operator: Prima Power introduces new remote service concept

The Operator is Prima Power's completely new concept to offer fast and analytical Just In Time Service for customers around the world.

The Operator consists of three product groups; OPView, OPSupport and OPEfficiency. Individual products can be included one by one in The Operator standard agreement. Alternatively, the Operator Full Agreement can be chosen which includes all the products groups.



OPView is a combination of different analyses performed on the machine. Some of these are

made in the background while the machine is used in production. Based on analyzed data the

OPView performs condition monitoring of the machinery and adjusts the maintenance

schedule accordingly in order to minimize unexpected production stops.

**OPSupport** is an on-line help available whenever it is needed. There is a remote connection

to the machine from where a specialist can see machine status and alarm history. There is

also a live view by web cameras to the machine and an interactive communication channel

via Skype in order to ensure the most effective support.

**OPEfficiency** is a powerful tool for analysing and improving production. It gives complete

reports on machine run, idle and failure time with details that help decide on actions needed.

Machine users and the management can easily see the utilization rate of the machine.

Green Means® through Prima Power service

The service offering of Prima not only maintains machine performance, and restores it when

needed. A major benefit is how performance can be improved e.g. through retrofits. Very

often such retrofits also achieve better energy efficiency and are thus compatible with the

principles of sustainable development.

A good example is the replacement of old punching hydraulics with the F3 evolution system

introduced a year ago. In installations all over Europe reduction in energy consumption by

50% has been recorded, further benefits being reduction in noise level and heat generation.

With the current energy price level the pay-back time of the investment is remarkably short.

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