

LASER WORLDWIDE

30
SPARKLING YEARS
2007





Global player in laser systems for industrial applications:
among the top 5 lead players worldwide
Leader in multi-axis applications

About 3,000 laser systems installed with over 1,000 customers
in Automotive, Aerospace and in a wide range of other sectors

Consolidated sales in 2006: 148 M€ (+33% compared to 2005)

Export: 76% to over 50 countries

R&D expensed to P/L: average 6% on consolidated turnover

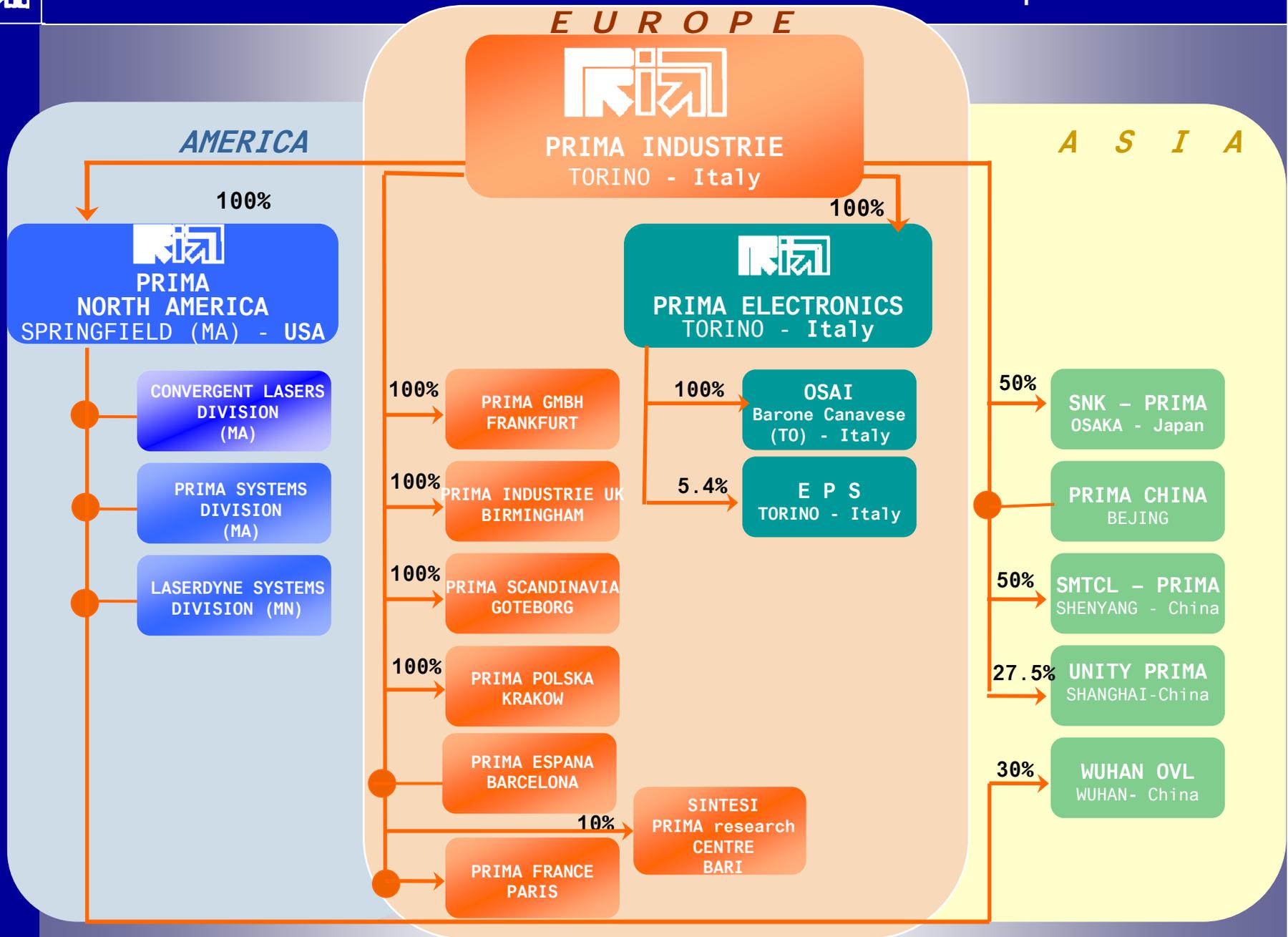
6 Manufacturing facilities: in Italy (2), USA (2) and China (2)

600 employees: in Italy (420), USA (120) and Europe (60).
Additional: 200+ employees in China in JV (not consolidated)
120 employees in OSAI S.p.A. since July 2nd, 2007

Average employees age: less than 35 years old
Scholarship: 80% with University or High school degree



Group Structure





Group Facilities

COLLEGNO (TORINO), ITALY
CO₂ 2D and 3D laser systems for cutting and welding.



Moncalieri (Torino), Italy
CNC, servodrives and custom electronic products.



Chicopee, MA (USA)
CO₂ and Nd: YAG lasers.



Champlin, MN (USA)
Nd: YAG and CO₂ laser systems for drilling, cutting and welding.



Birmingham - UK
After-sale and Commercial Branch



Paris - France
After-sale and Commercial Branch



Goteborg - Sweden
After-sale and Commercial Branch



Frankfurt - Germany
After-sale and Commercial Branch



Shenyang, China
CO₂ 2D laser system for cutting



Shanghai, China
CO₂ 2D laser system for cutting and Scribing.

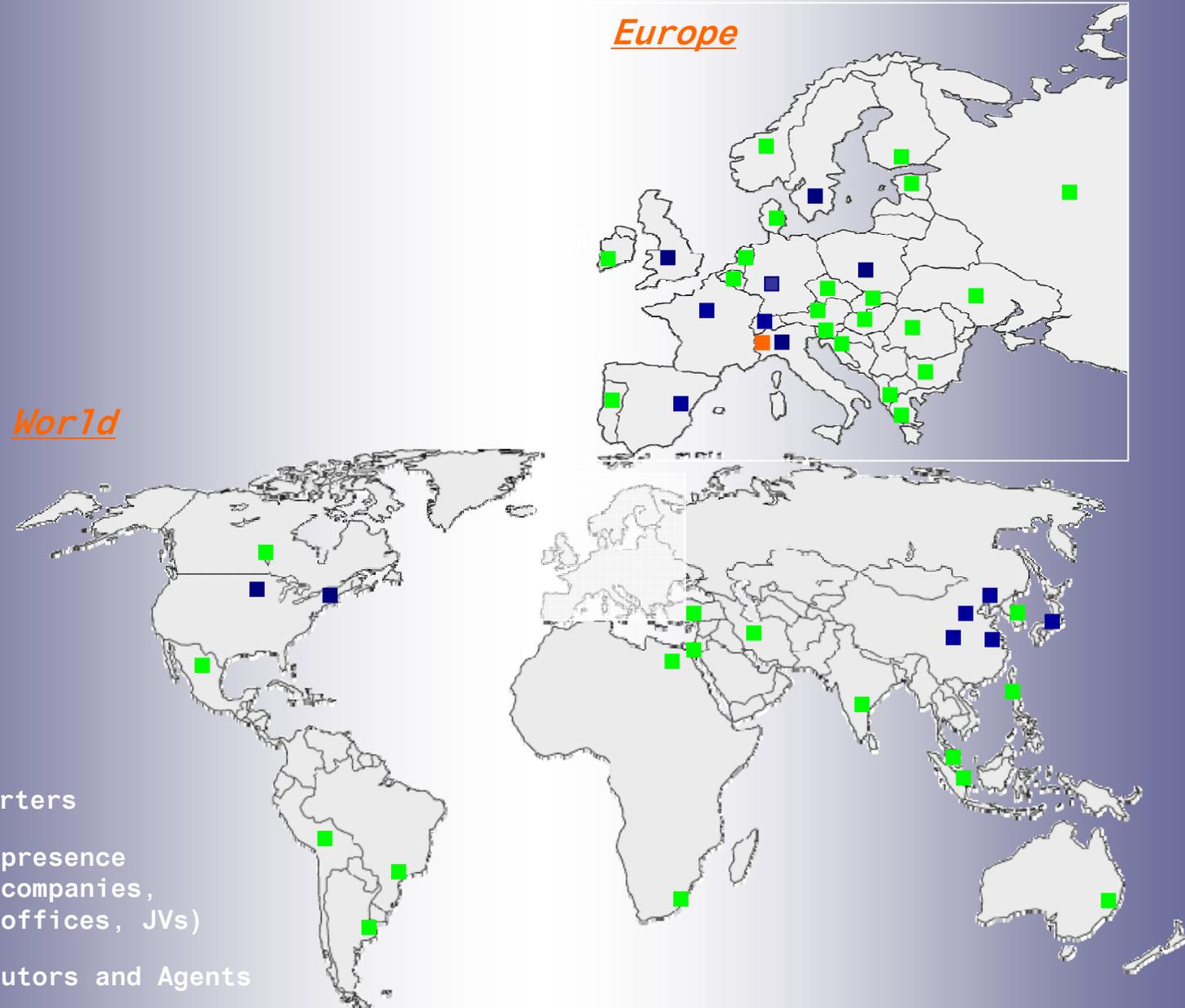


Barcelona - Spain
After-sale and Commercial Branch



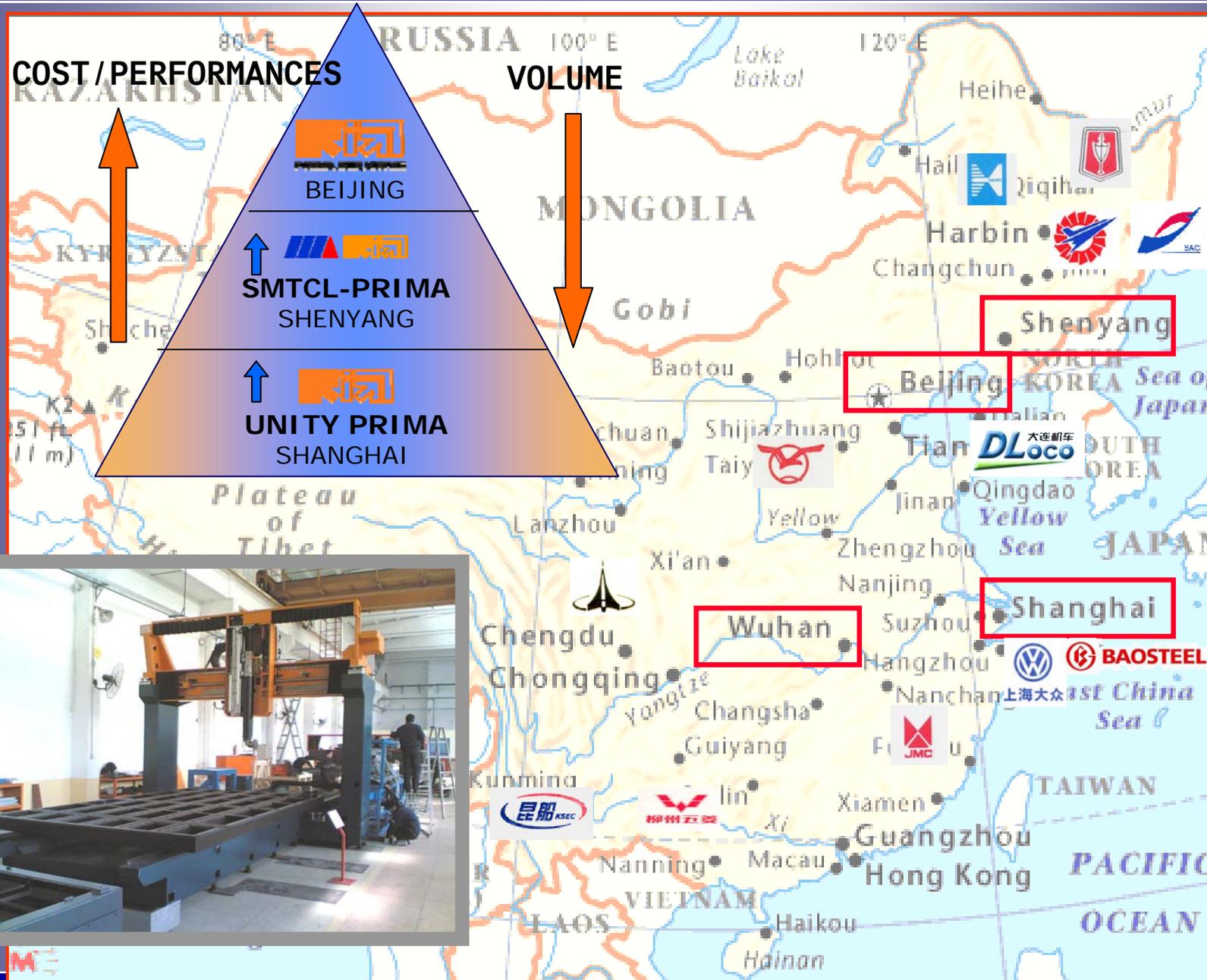
Bari - Italy
Sintesi Research Center







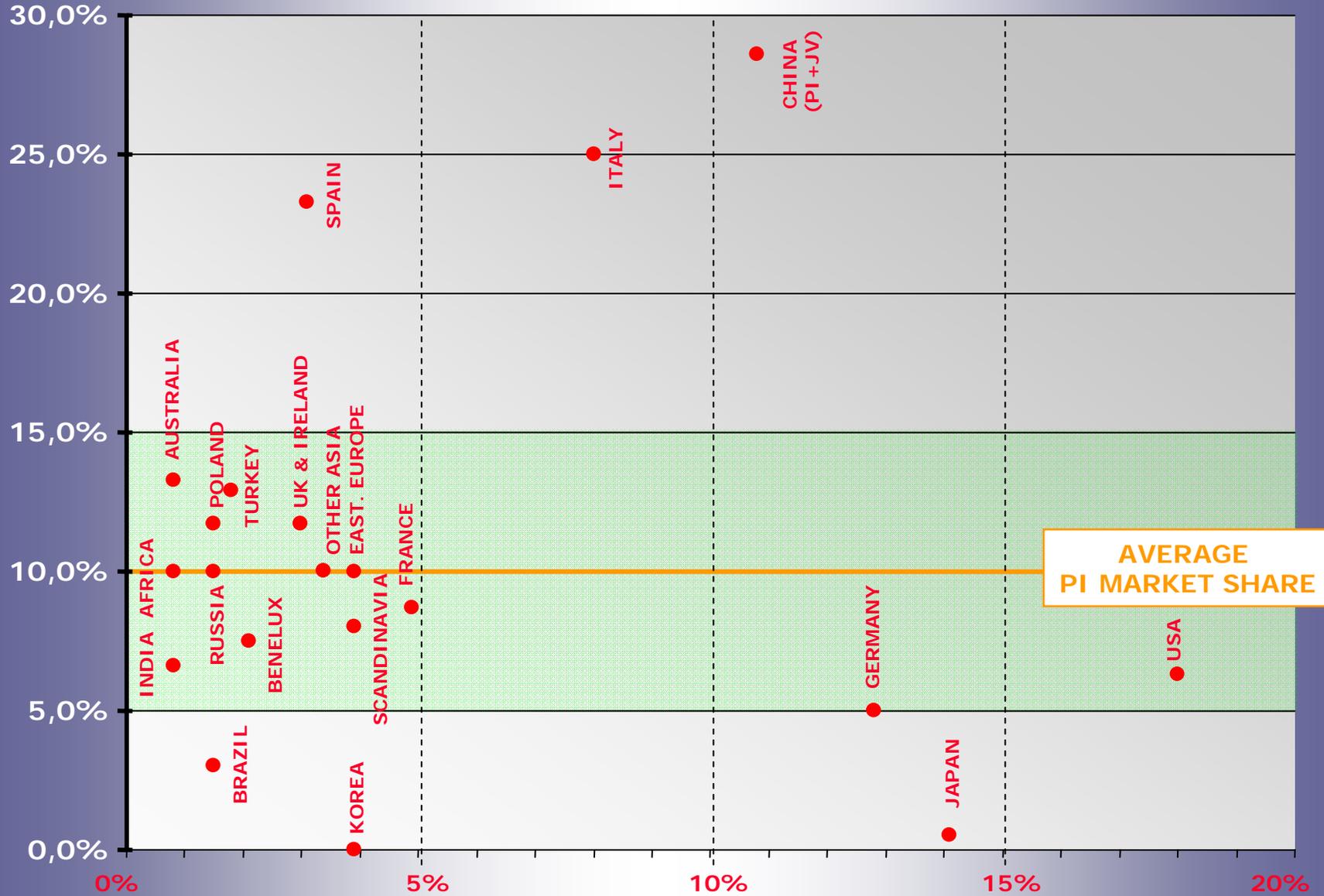
The PRIMA Group in China





The PRIMA Group 2006 world market share

PRIMA MARKET SHARE BY COUNTRY



WORLD MARKET SHARE BY COUNTRY



HIGH TECH LEADER IN LASER SYSTEMS FOR HIGH POWER INDUSTRIAL APPLICATIONS



2D
Laser cutting



3D
Laser cutting

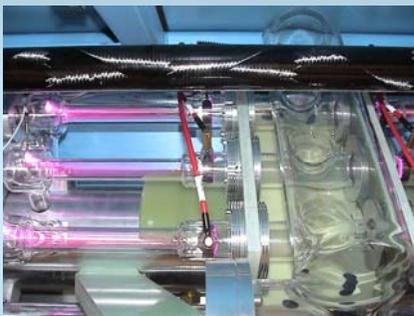


Laser
drilling



Laser
welding

Laser
generator



Cutting
head



CNC &
software



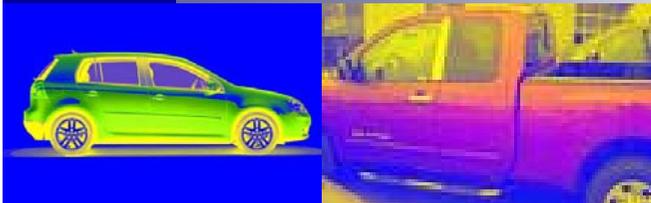
Automation



30 YEARS OF EXPERIENCE, INNOVATION
&
FULLY INTEGRATED KNOW-HOW



Selected Customers



Automotive



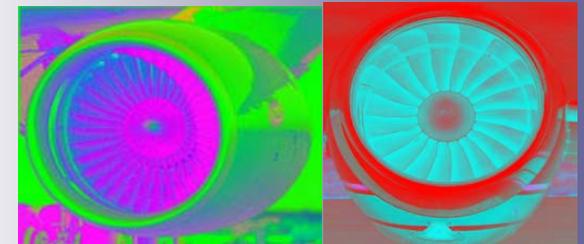
Car manufacturers



TIER ONE suppliers



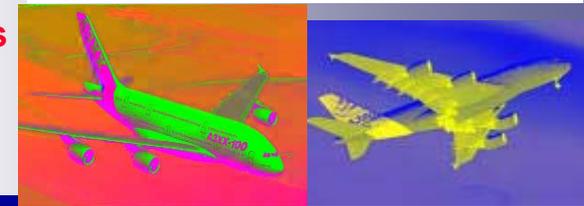
Aircrafts manufacturers



Aerospace



Engines / Components manufacturers



CHROMALLOY

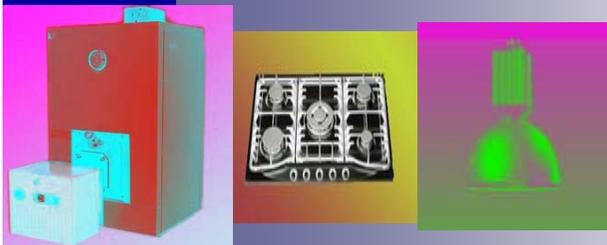


Selected Customers

Agricultural & Construction machines, Trucks & Trailers



HVAC & White Goods



Forklifts, Industrial Machinery & Others





Electronics Selected Customers



SIEMENS

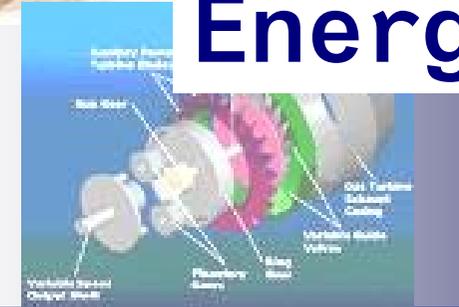
ALSTOM

mitsubishi

Joint Stock Company
"KALUGATURBINE WORKS"



Energy



Electronics



LOMBARDINI

Atlas Copco

ABB

Salpem

3
COORD

COMALI

LVD

electro
power systems



The Laser machines

optimo



THE LASER EVOLUTION

rapido



THE LASER SOLUTIONS

790 beamdirector



ACCURACY, SPEED, FLEXIBILITY

platino



THE LASER FOR EVERYONE

syncrono



THE NEW LASER ERA

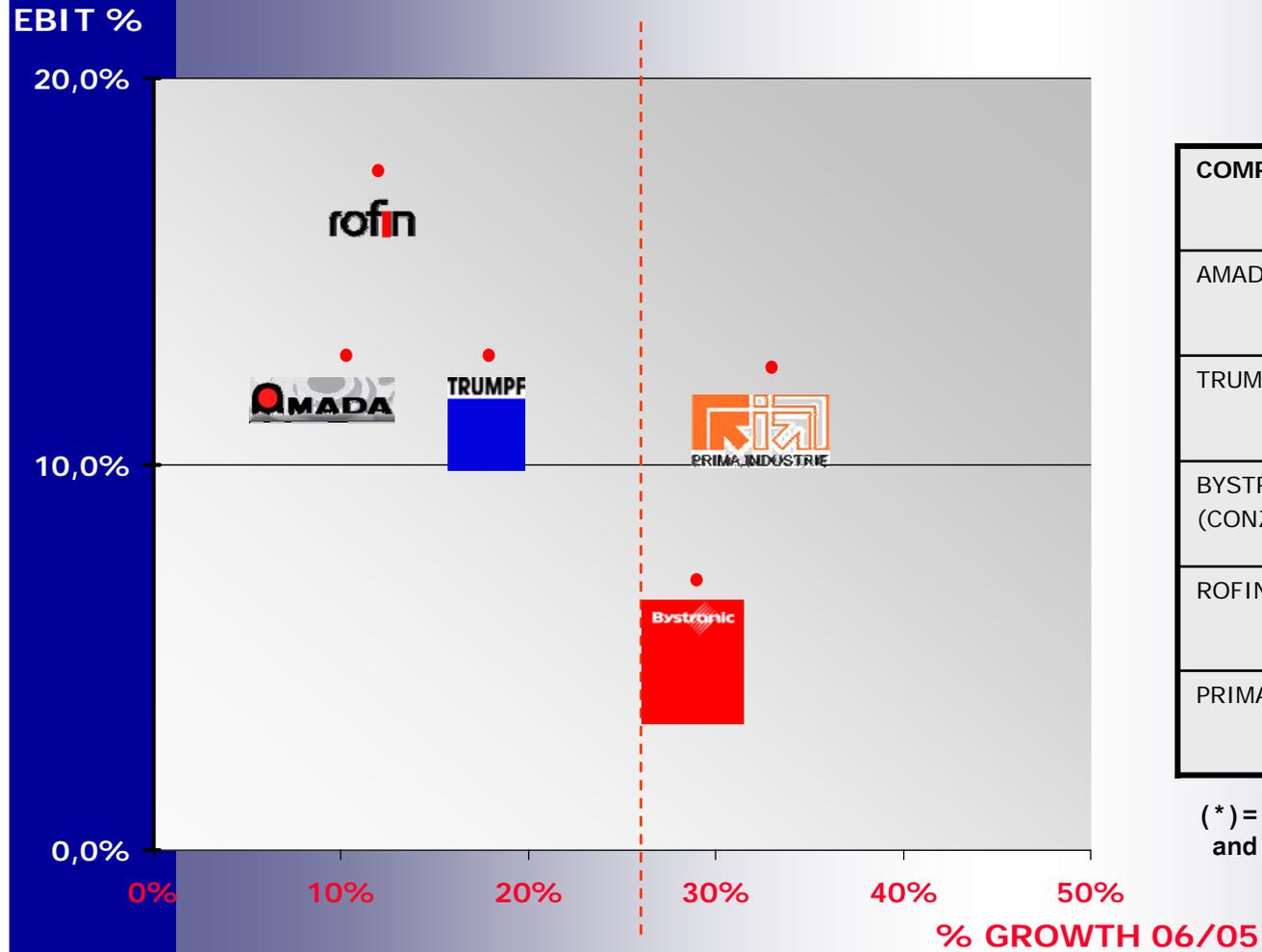
domino



THE LASER FLEXIBILITY



HIGH POWER LASER MARKET 2006



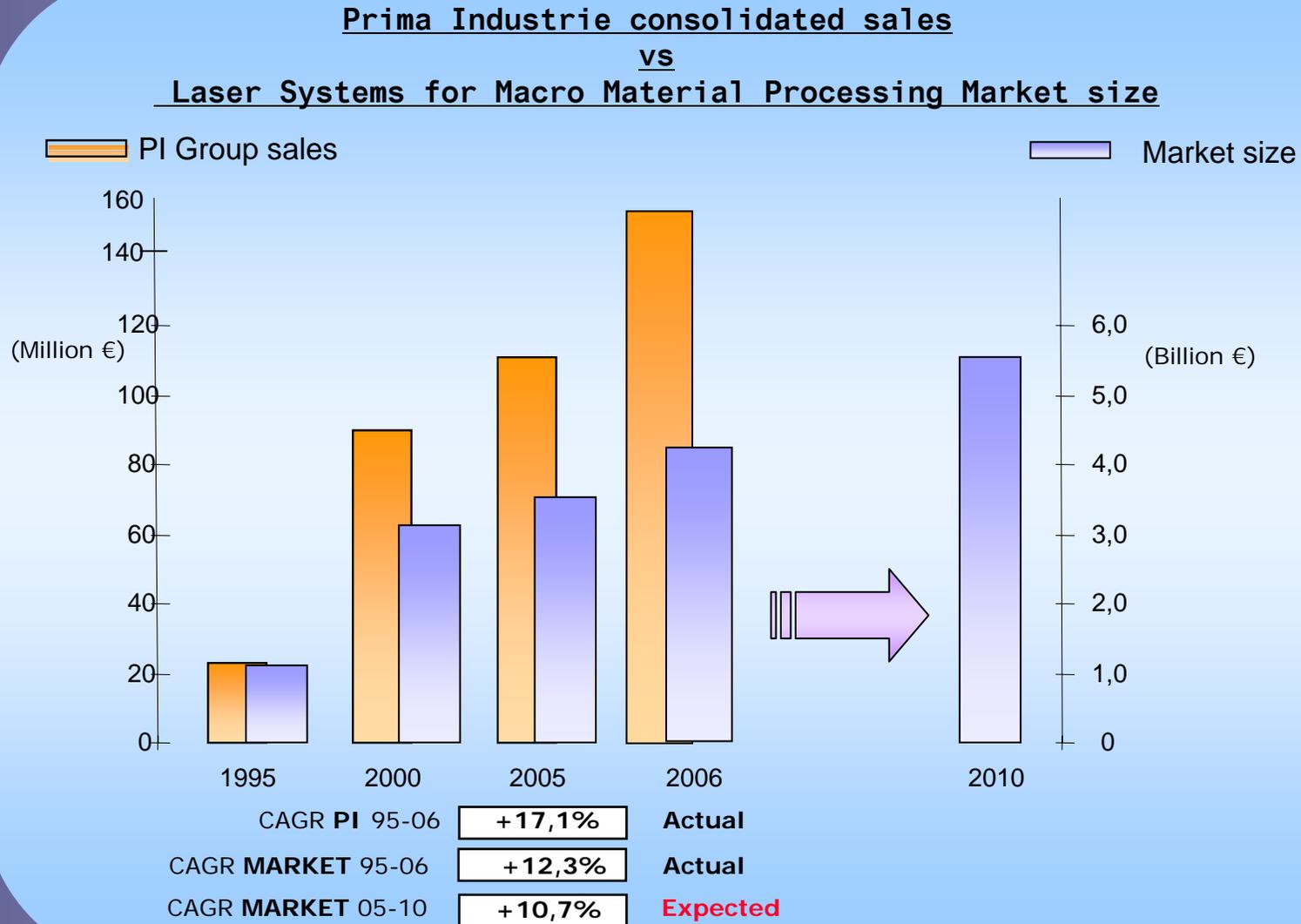
| COMPANY | REPORT |
|--------------------------|------------------------|
| AMADA | ANNUAL REPORT 31/03/06 |
| TRUMPF | ANNUAL REPORT 30/06/06 |
| BYSTRONIC (CONZZETA) (*) | ANNUAL REPORT 31/12/06 |
| ROFIN | ANNUAL REPORT 30/09/06 |
| PRIMA | ANNUAL REPORT 31/12/06 |

(*)= considering Bystronic growth and Conzzeta EBIT

26%
LASER MACRO AVERAGE GROWTH 2006
Source: Optech Consulting



LASER SYSTEMS SECTOR GROWTH vs PRIMA INDUSTRIE GROUP GROWTH





Aknowledgements and Awards

**METAL WORKING PRODUCTION AWARD 06
BEST METAL FORMING/FABRICATION MACHINE TOOL**



**VALUE CREATORS PRIZE 2006
MILANO FINANZA**

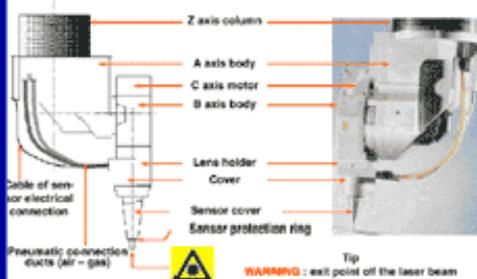


**NM AWARDS ZUR EUROBLECH 2006
PRIZE FOR INNOVATION**



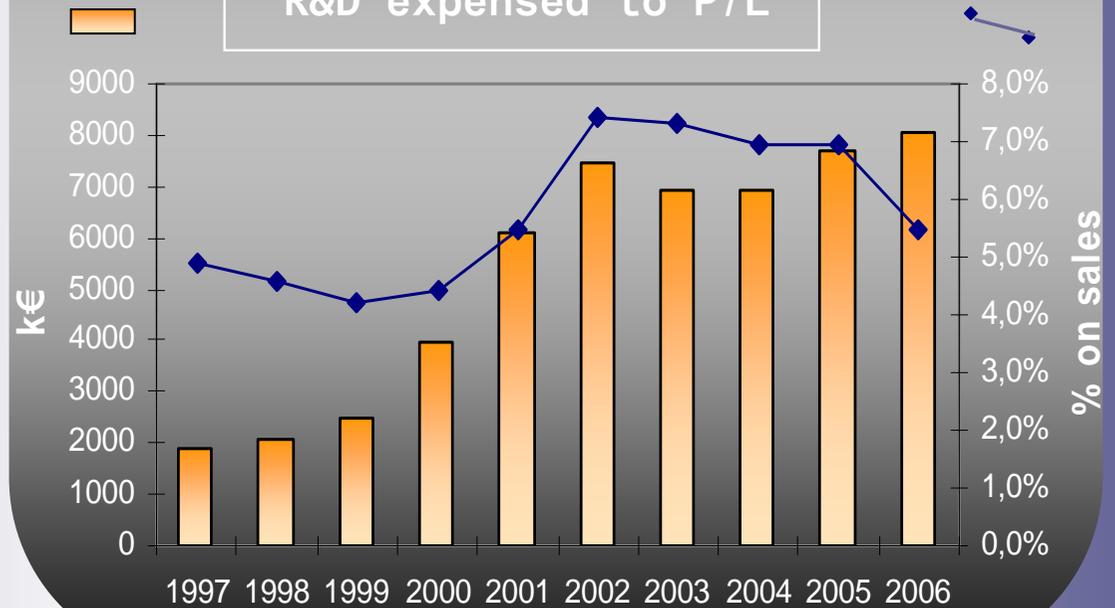


R&D: Strong commitment and product innovation



- Over 80 Engineers in R&D.
- R&D centers in:
 - Italy (Torino and Bari)
 - USA (Chicopee and Champlin)

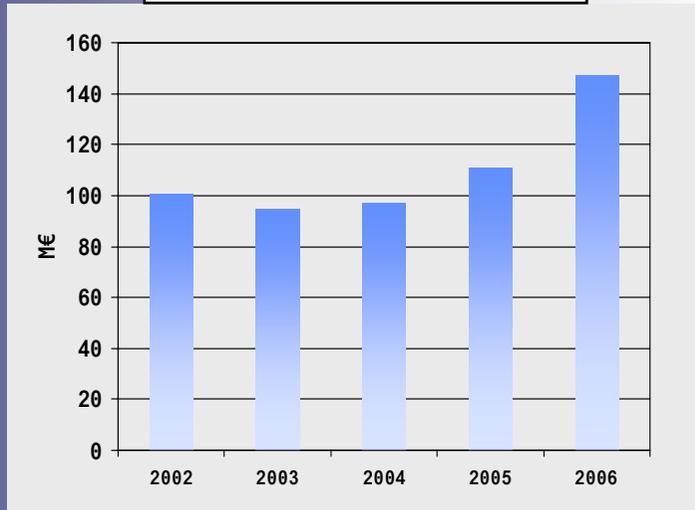
R&D expensed to P/L



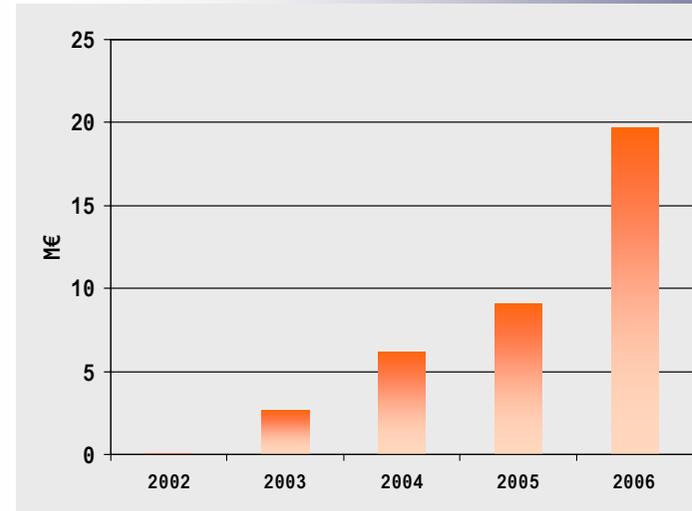




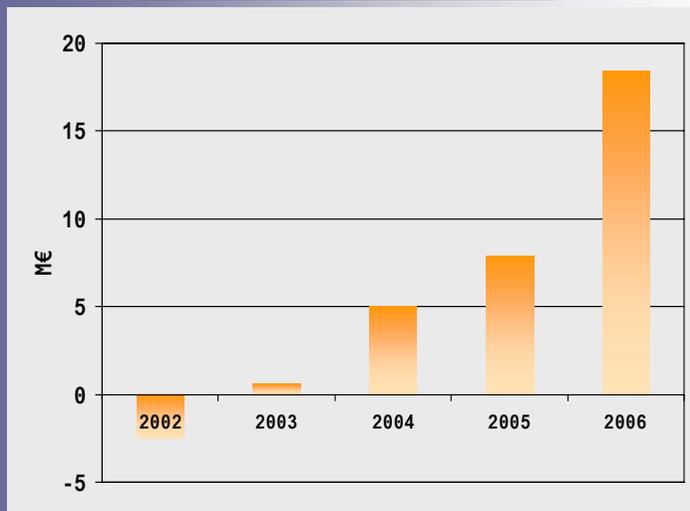
CONSOLIDATED SALES



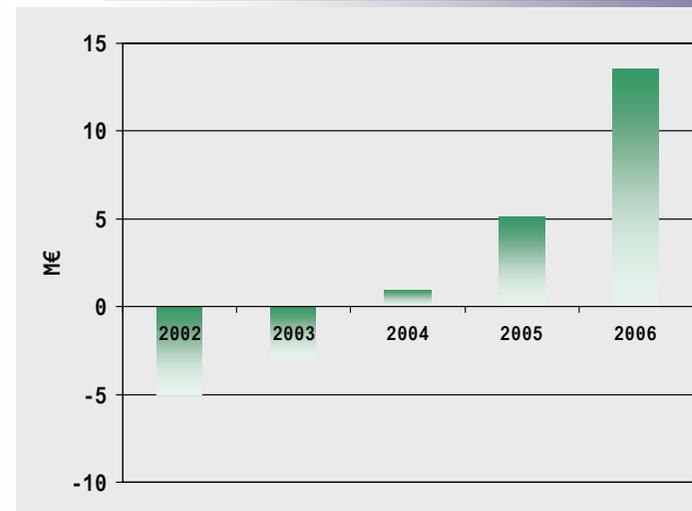
CONSOLIDATED EBITDA



CONSOLIDATED EBIT



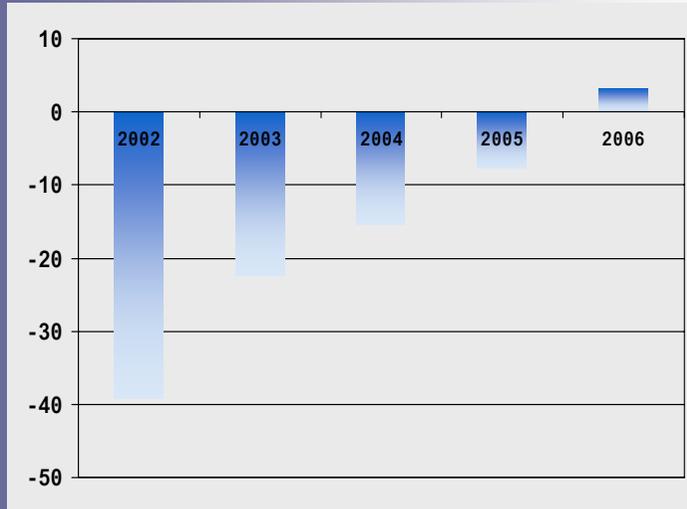
CONSOLIDATED NET PROFIT



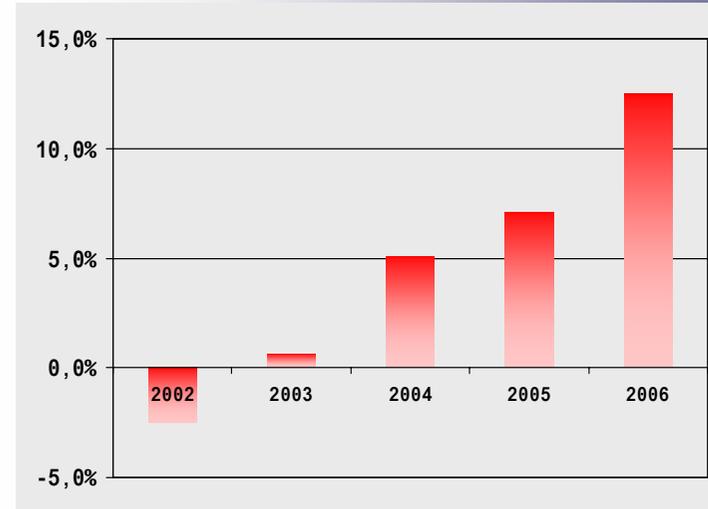


Financial highlights & Ratios 2002-2006

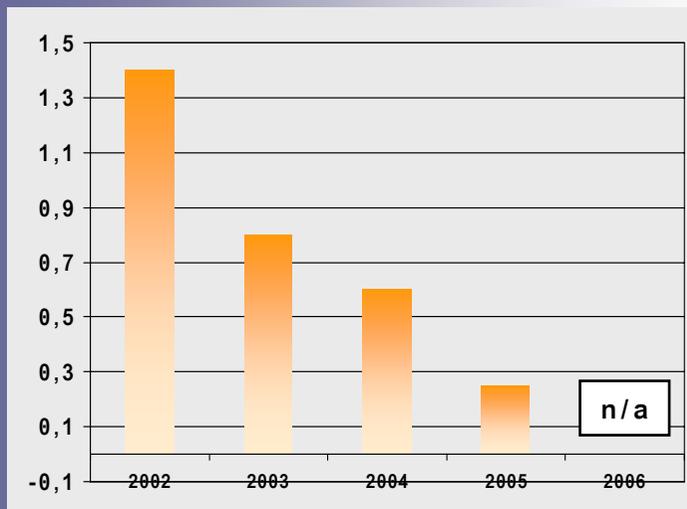
NET FINANCIAL POSITION



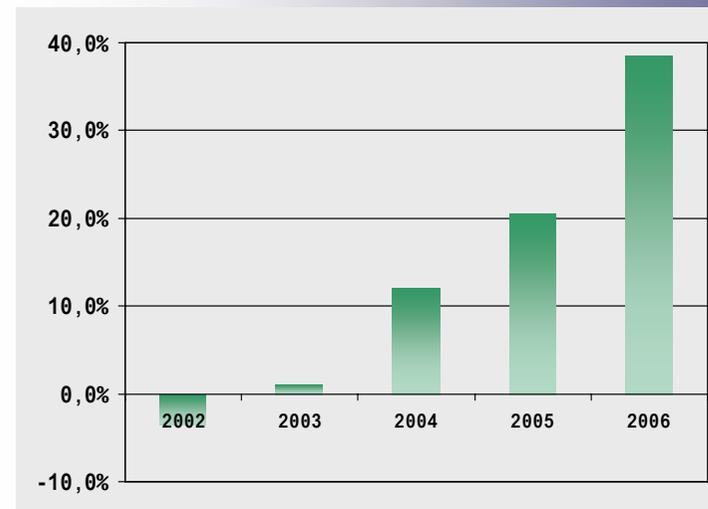
ROS



DEBT / EQUITY



ROI



**INCOME STATEMENT**

| K€ | June 30, 2007 | June 30, 2006 |
|------------------------|---------------|---------------|
| SALES | 73,308 | 66,677 |
| VALUE OF PRODUCTION | 80,850 | 68,490 |
| EBITDA | 9,316 | 7,348 |
| <i>AS A % OF SALES</i> | <i>12.7%</i> | <i>11.0%</i> |
| EBIT | 8,654 | 6,705 |
| <i>AS A % OF SALES</i> | <i>11.8%</i> | <i>10.0%</i> |
| EBT | 8,381 | 6,218 |
| <i>AS A % OF SALES</i> | <i>11.4%</i> | <i>9.3%</i> |
| NET RESULT | 4,028 | 4,493 |
| <i>AS A % OF SALES</i> | <i>5.5%</i> | <i>6.7%</i> |

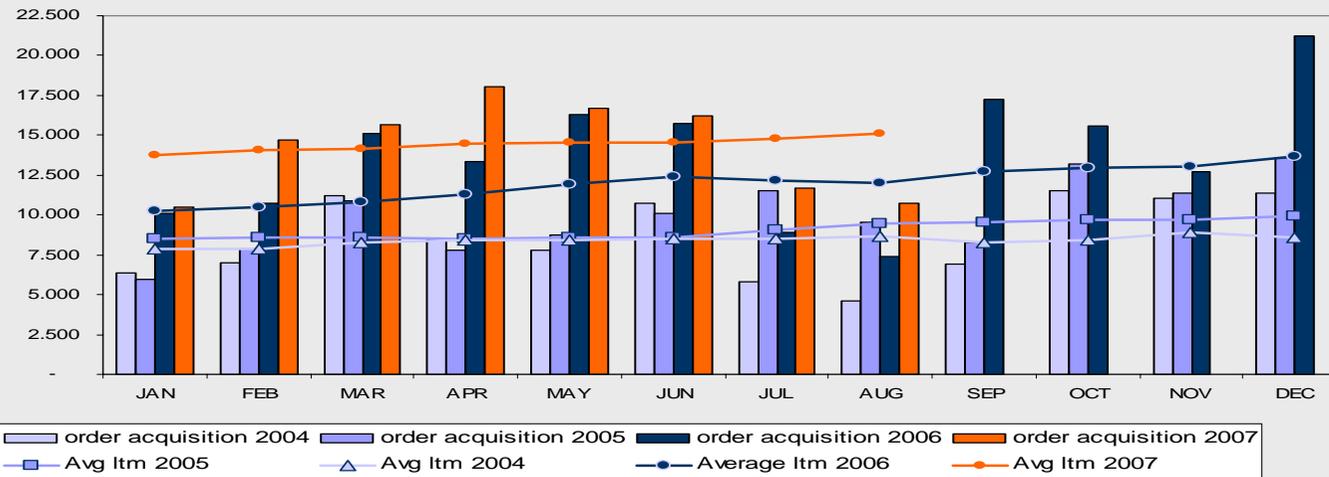
BALANCE SHEET

| K€ | June 30, 2007 | December 31, 2006 |
|-------------------------|---------------|-------------------|
| NON-CURRENT ASSETS | 18,283 | 19,093 |
| CURRENT ASSETS | 92,343 | 77,277 |
| NET FINANCIAL POSITION | -2,946 | -3,076 |
| NET EQUITY | 43,036 | 42,359 |
| NON-CURRENT LIABILITIES | 7,148 | 7,963 |
| CURRENT LIABILITIES | 63,388 | 49,124 |
| <i>DEBT / EQUITY</i> | <i>n/a</i> | <i>n/a</i> |

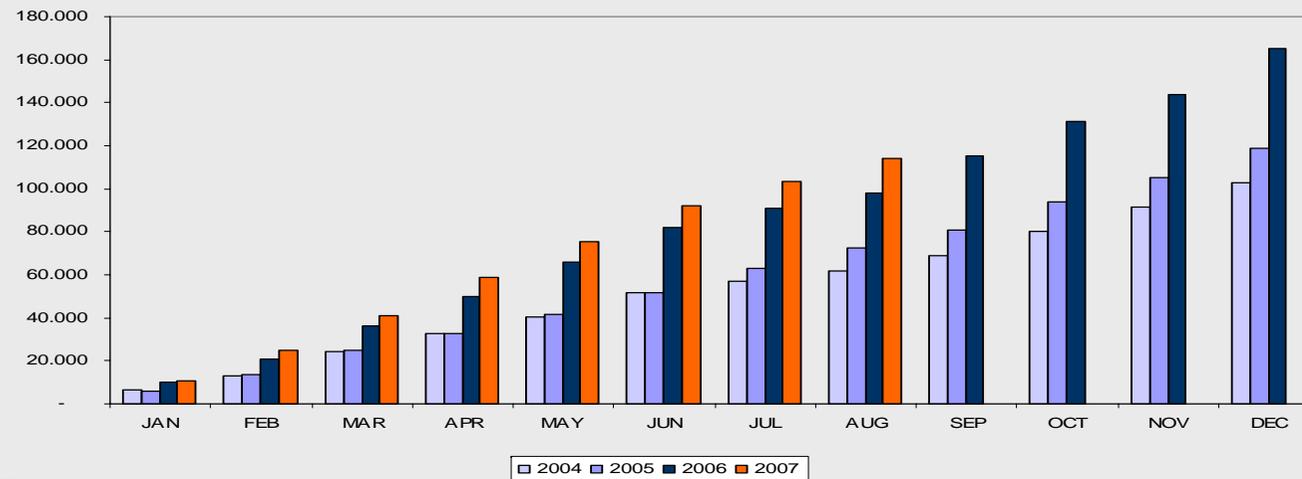


ORDER ACQUISITION TREND

ORDER ACQUISITION



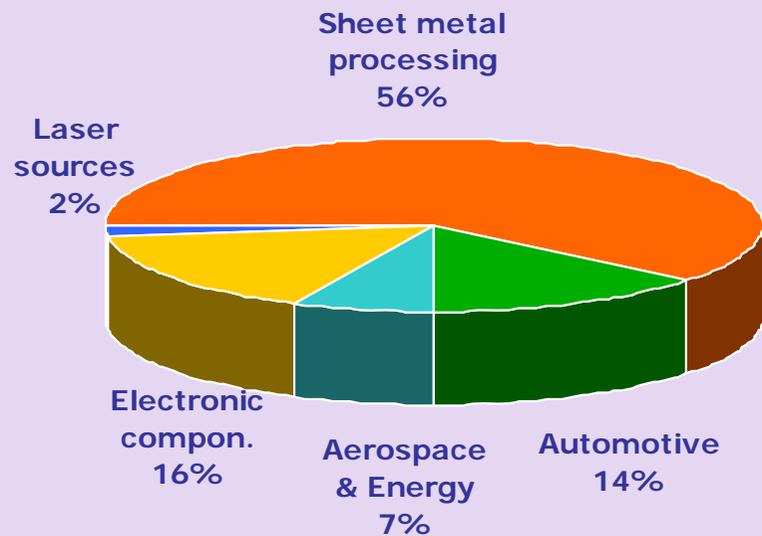
CUMULATIVE ORDER ACQUISITION



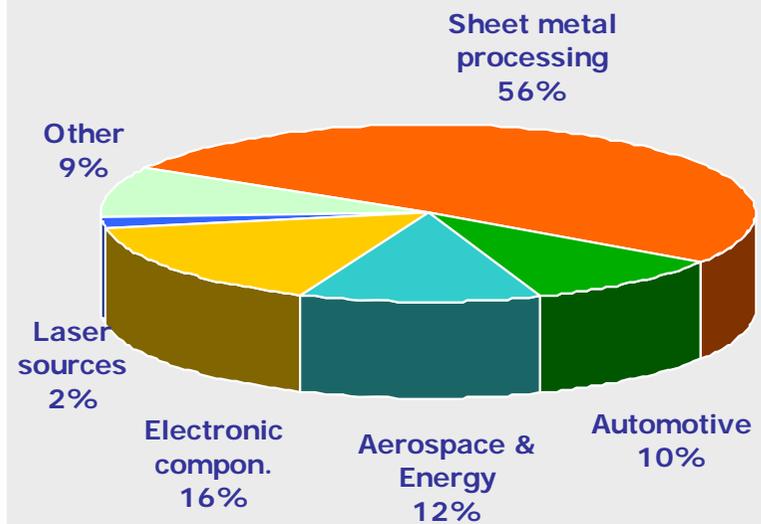


SALES BREAKDOWN BY MARKET

June 30, 2007



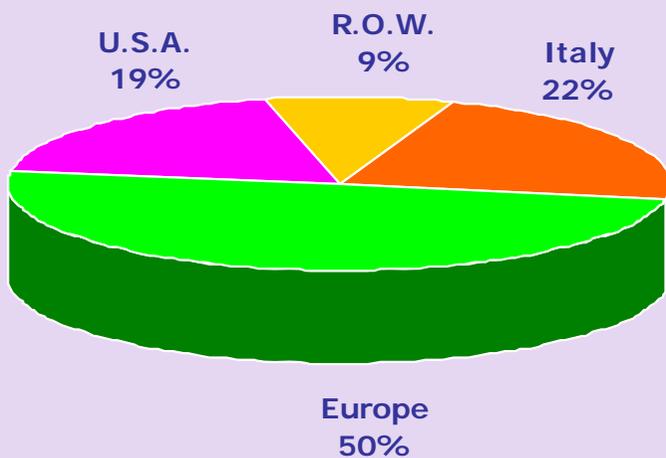
June 30, 2006



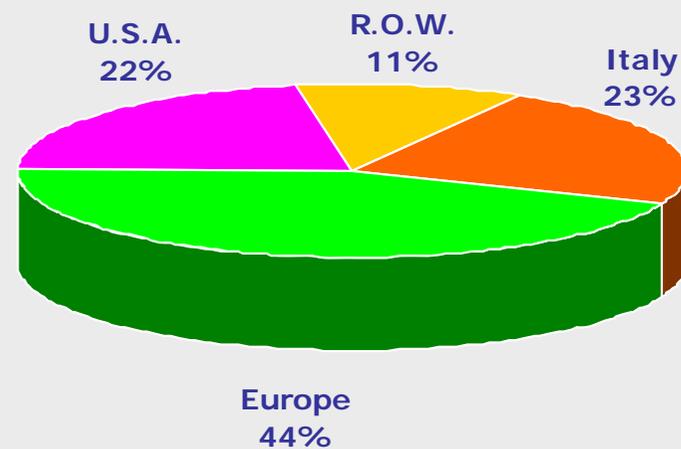


SALES BREAKDOWN BY GEOGRAPHIC AREA

June 30, 2007



June 30, 2006



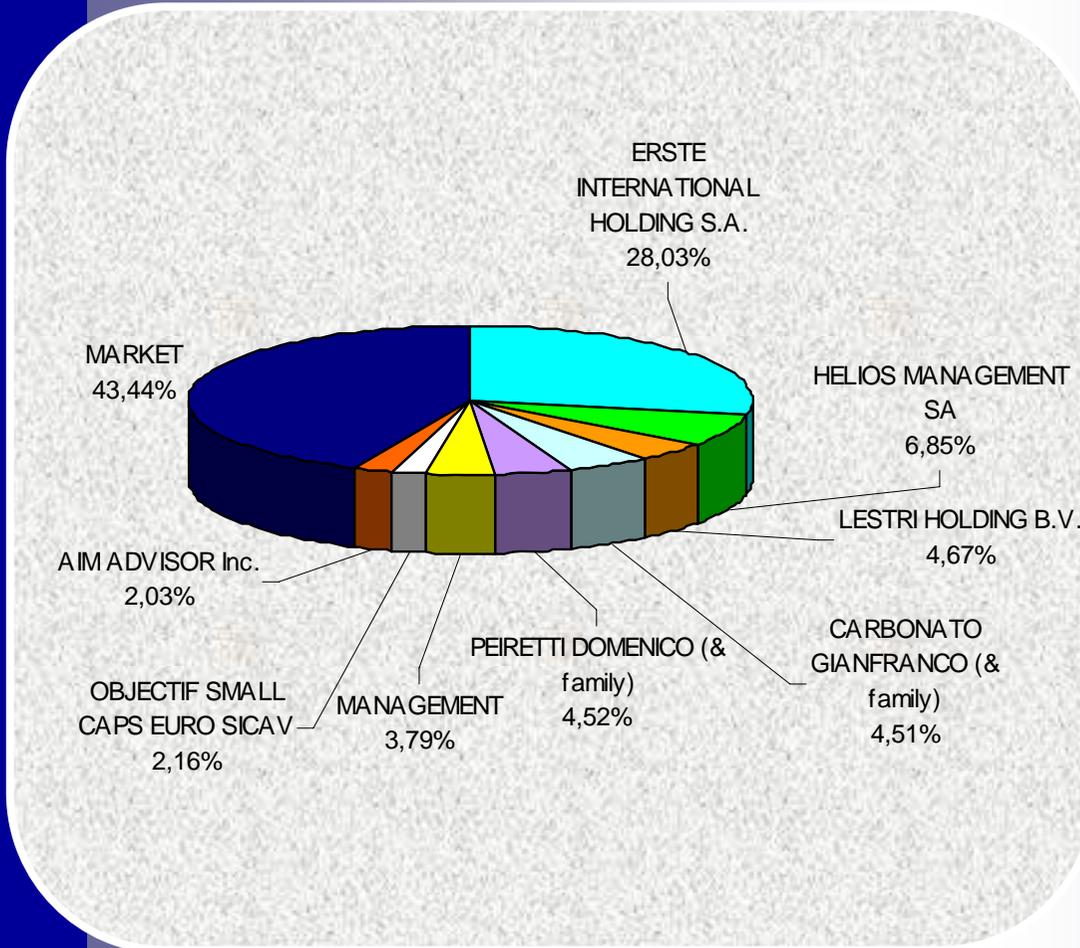


PRIMA INDUSTRIE VS ALLSTAR INDEX





Shareholders' structure & Board of Directors



BOARD OF DIRECTORS

CHAIRMAN & C.E.O. Gianfranco CARBONATO

BOARD MEMBERS

Ezio BASSO

Stefano DEVESCOVI

Sandro D'ISIDORO (3)

Michael R. MANSOUR

Mario MAURI (3)

Domenico PEIRETTI (1)

Pio PELLEGRINI (3)

Marco PINCIROLI (1)

(1) = Executive Director
 (2) = Non Executive Director
 (3) = Independent Director

ANALYST COVERAGE





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