LASER WORLDWIDE





COMPANY PROFILE **STAR Conference 2006** - London - September 27-29





Global player in laser systems for industrial applications:

- •3rd player in Europe
- •5th player Worldwide

World leader in multi-axis systems for automotive & aerospace:

- •Estimated 45% market share in Europe
- •Estimated 30% market share in North America

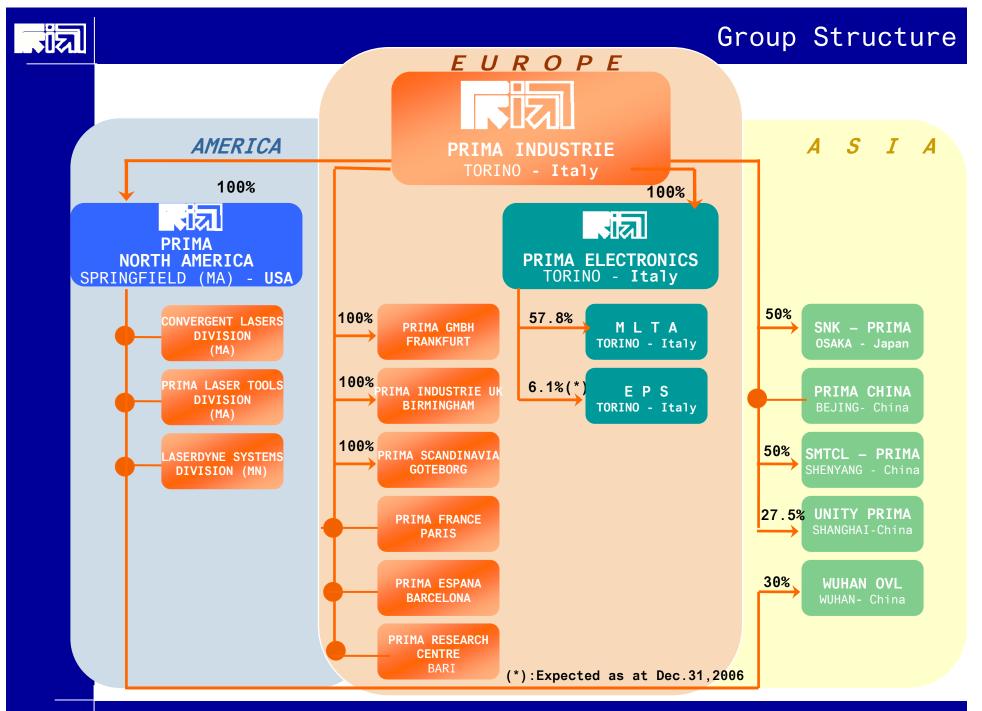
About 2,500 laser systems installed in over 40 countries

Over 1,000 customers in automotive, aerospace and in a wide range of other sectors

Consolidated sales in 2005 over 110 M€, with 75% export

6 Manufacturing facilities in Italy (2), USA (2) and China (2)

550 employees in Italy (370), USA (120) and Europe (60). Additional 150 employees in China in JV (not consolidated)





Group Facilities

CHINA

ITALY USA





COLLEGNO (TORINO), ITALY
CO₂ 2D and 3D laser
systems for cutting and
welding.





Chicopee, MA (USA) ${\rm CO_2}$ and Nd: YAG lasers.





Shanghai, China CO₂ 2D laser system for cutting and Scribing.





Moncalieri (Torino), Italy CNC, servodrives and custom electronic products.





Champlin, MN (USA)
Nd: YAG and CO₂ 2D and 3D
laser systems for
drilling, cutting and
welding.

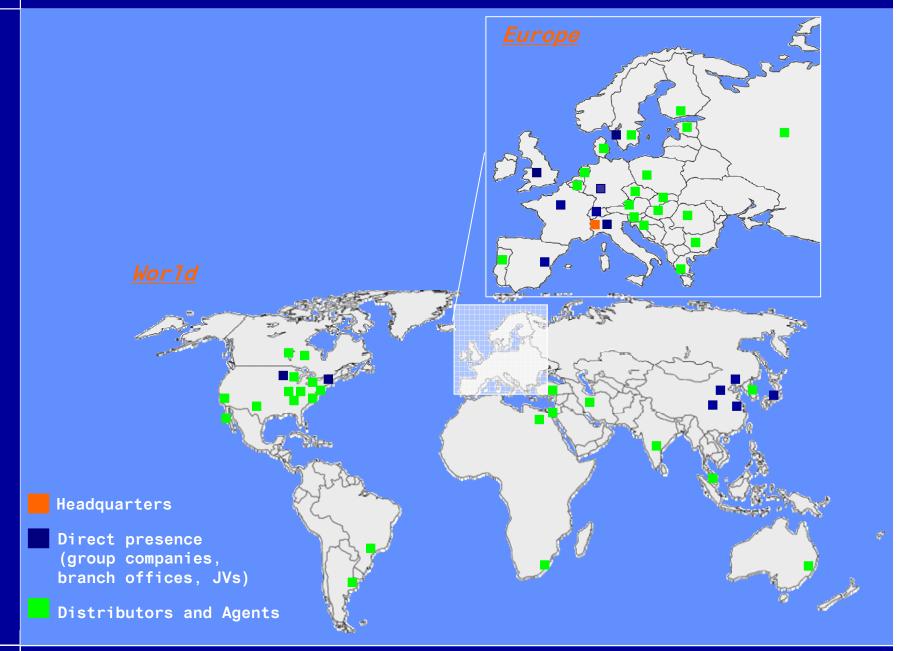




Shenyang, China CO₂ 2D laser system for cutting



Worldwide Network





Prima Group today

HIGH TECH LEADER IN LASER SYSTEMS FOR HIGH POWER INDUSTRIAL APPLICATIONS









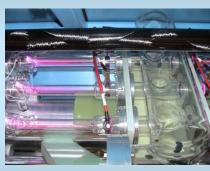
2D Laser cutting

3D laser cutting

<u>Laser</u> <u>drilling</u>

<u>Laser</u> welding

Laser generator



Cutting head



CNC & software



Automation



OVER 25 YEARS OF EXPERIENCE FULLY INTEGRATED KNOW-HOW



3D Selected Customers



Car manufacturers































voestalpine



KARSAN











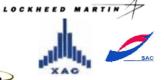




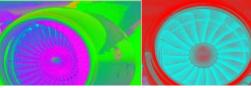








Aircrafts manufacturers







NORTHROP GRUMM























Ravtheon

CHENGDU AIRCRAFT INDUSTRY CORPORATION



snecmaEngine / Component manufacturers











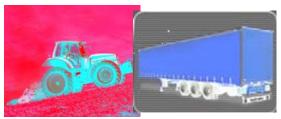




2D Selected Customers

Agricultural & Construction machines, Trucks & Trailers



























HVAC, White Goods







Whirlpool













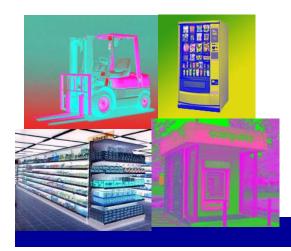






XINIJYYEN

Forklifts, Industrial Machinery, Others









WAGNER













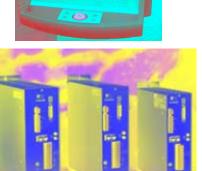


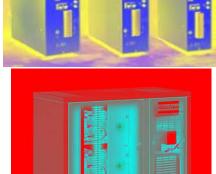
Electronics Selected Customers

Electronics



















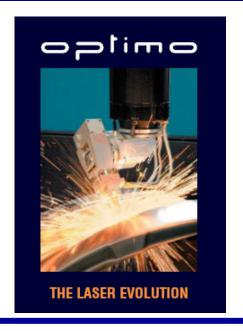


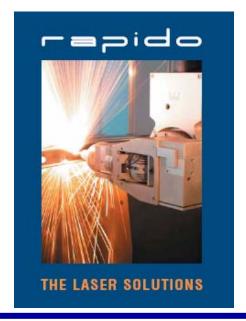


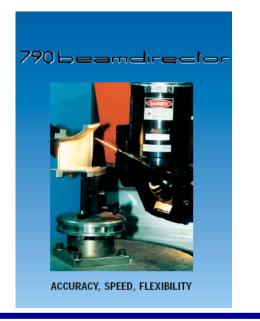




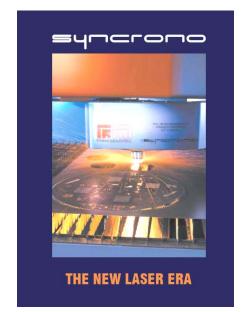
Laser machines

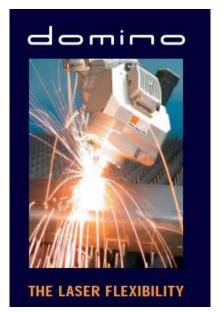








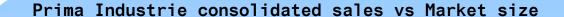






Laser systems market

LASER SYSTEMS SECTOR GROWTH vs PRIMA INDUSTRIE GROUP GROWTH





STRONG GROWTH

DRIVERS AS COMPARED TO

TRADITIONAL

TECHNOLOGIES

- PRODUCT QUALITY
- PROCESS FLEXIBILITY
 - COST EFFICIENCY
- TIME TO MARKET REDUCTION
 - ENERGY/FUEL SAVINGS



R&D: Aknowledgemnts and Awards



Torino va oltre con laser e microchip

alla mall Concorla sessiona servicibe

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17 May 2006 - Birmingham - UK

SYNCRONO, THE REVOLUTIONARY LASER CUTTING MACHINE BY PRIMA INDUSTRIE, WON THE 2006 METALWORKING PRODUCTION PRICE FOR THE BEST METAL FORMING/FABRICATION MACHINE TOOL

click here to view the text

http://www.mwpawards.com/



METALWORKING PRODUCTION AWARDS 06

IN ASSOCIATION WITH MACH & SUBCON



R&D: Strong commitment and product innovation



EUROPEAN COMMISSION

DIRECTORATE-GENERAL JOINT RESEARCH CENTRE Institute for Prospective Technological Studies DIRECTORATE-GENERAL RESEARCH

> Seville, 31 March 2006 PMPC/JPG/003-SERA(2006)D/4089

The Industrial R&D Investment Scoreboard and Survey

Dear Gianfranco Carbonato,

Each year, the European Commission publishes a Scoveboard of the top corporate investors in R&D, both in Europe and globally. As one of Europe's top investors, your company is included in the 2005 Scoveboard that has recently been published. We are delighted to enclose a cory.

The Scoreboard is designed to help companies benchmark themselves. It is also aimed at helping policy-makers devise the policies needed to stimulate greater private sector investment in R&D. To help us improve future editions of the Scoreboard and make them more relevant for you, we would be pleased to receive any suggestions you might have.

Each year, following its publication, we also carry out a survey of the European companies listed in the Scoveboard as a means of gaining further insight into R&D investment trends and the factors that drive them. We hope that you will find last year's survey useful, a copy of which is also enclosed.

Finally, we are enclosing this year's questionnaire and would like to take this opportunity of asking you to complete it and return it to us. We will of course send you the results as soon as they are available.

Many thanks for your cooperation.

Yours sincerely

OSSERVATORIO CONTRA SERVA



Per l'industria futuro al laser

DI GIANFRANCI

Jel 1990, sumde l'imero indaettree mei stria prendale si jaterrogeo mici, applic recorputa su premble impeta l'estretti de l'Arten 2000, rui saterni l'informa di efection siri problema por rivolante dapre gli un'e



Gianfranco Carbanada, 61 anni è presidente e avi. di Pierra Industria, sociatà tracter nel sectore ao alsa tacassispia del laser e del Infami base per applicacioni industriali.

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dal di di umanto medio indicato i intuttura più toricci di rendici nilidio di maggiori di consultati di di segnita con la rei comparti del bres strateristi che i persistrativa colcia, regionale (n. segli, a seregonale) l'adamento del ciclo amessizio montalia: la giorname e profestività di risita pieri altri similiaggi di Semblesta.

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Ter finenzia la prihama industri.

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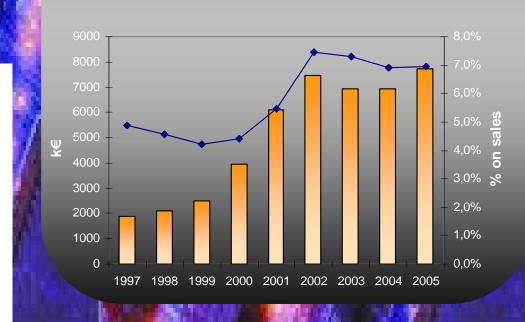
ex grevate.



R&D centers in:

- Italy (Torino and Bari)
- •USA (Chicopee and Champlin)

R&D expenses to P/L





CONSOLIDATED FIGURES

AS AT

JUNE 30, 2006

(IFRS/IAS compliant)



INCOME STATEMENT

| K€ | June 30, 2006 | June 30, 2005 |
|---------------------|---------------|---------------|
| SALES | 66,677 | 46,370 |
| VALUE OF PRODUCTION | 68,490 | 50,311 |
| EBITDA | 7,348 | 2,861 |
| AS A % OF SALES | 11.0% | 6,2% |
| EBIT | 6,705 | 2,281 |
| AS A % OF SALES | 10.1% | 4.9% |
| EBT | 6,218 | 1,749 |
| AS A % OF SALES | 9.3% | 3.8% |
| NET RESULT | 4,493 | 777 |
| AS A % OF SALES | 6.7% | 1.7% |

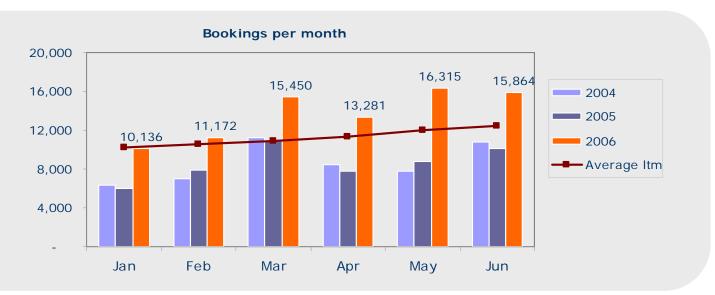


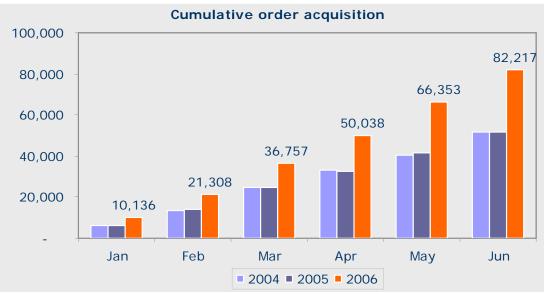
BALANCE SHEET

| K€ | June 30, 2006 | Dec. 31, 2005 |
|-------------------------|---------------|---------------|
| | 40.000 | 47.000 |
| NON-CURRENT ASSETS | 18,028 | 17,378 |
| CURRENT ASSETS | 82,575 | 80,594 |
| NET FINANCIAL POSITION | 7,376 | 7,733 |
| NET FINANCIAL POSITION | 7,370 | 7,733 |
| NET EQUITY | 33,412 | 30,839 |
| NON-CURRENT LIABILITIES | 5,038 | 4,965 |
| | | |
| CURRENT LIABILITIES | 54,777 | 54,435 |
| DEBT / EQUITY | 0.22 | 0.25 |



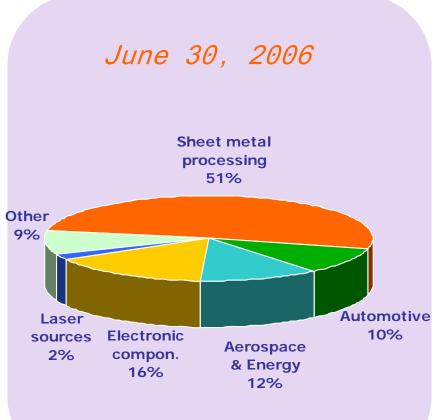
ORDER ACQUISITION TREND

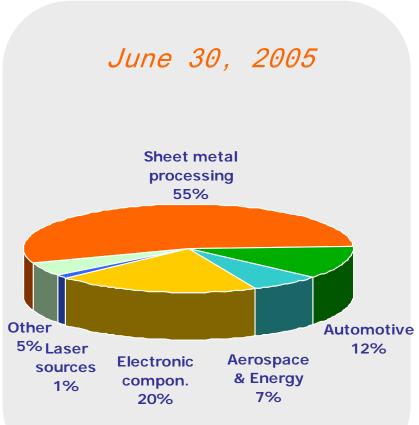






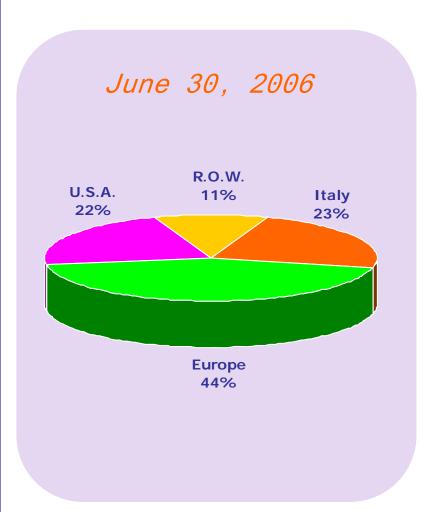
SALES BREAKDOWN BY MARKET

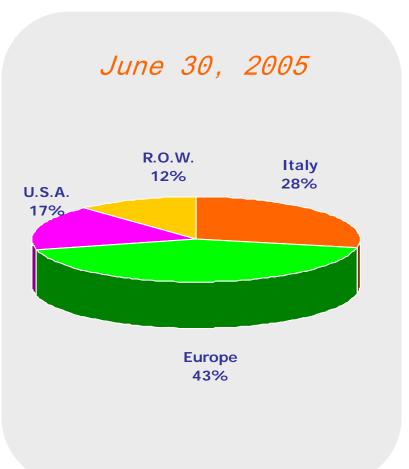






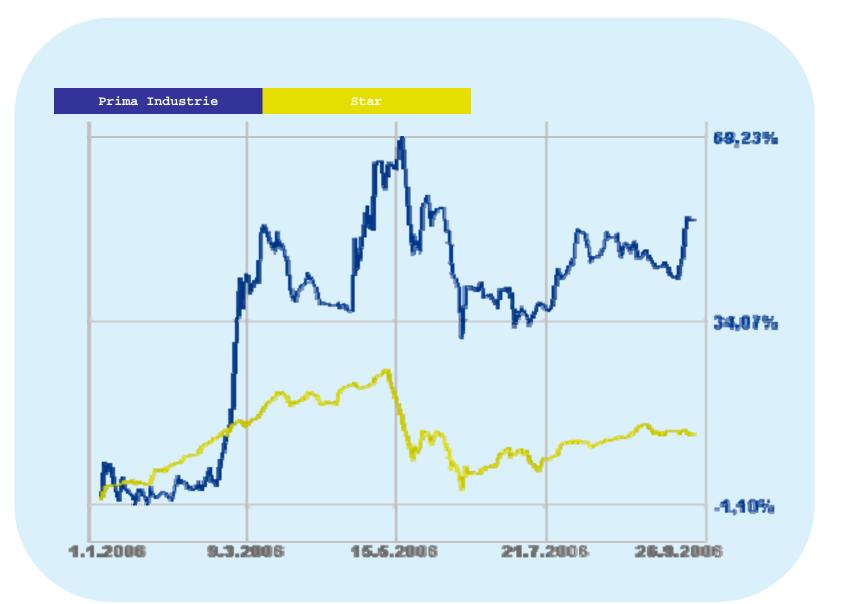
SALES BREAKDOWN BY GEOGRAPHIC AREA





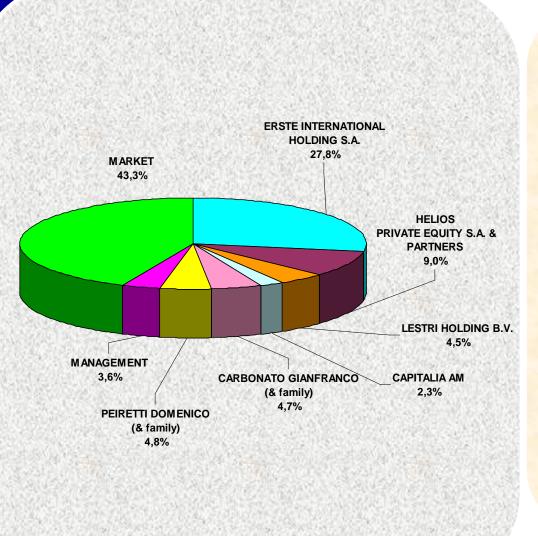


Stock price trend





高 Shareholders' structure & Board of Directors



BOARD OF DIRECTORS

CHAIRMAN & C.E.O. Gianfranco CARBONATO

BOARD MEMBERS Domenico PEIRETTI (1)

Sandro D'ISIDORO (2)

Fabrizio LUGARESI(3)

Mario MAURI (3)

Pio PELLEGRINI (3)

Marco PINCIROLI (1)

(1) = Executive Director

(2) = Non Executive Director

(3) = Independent Director